



What is the Most Powerful Solution for Hypertension Patients

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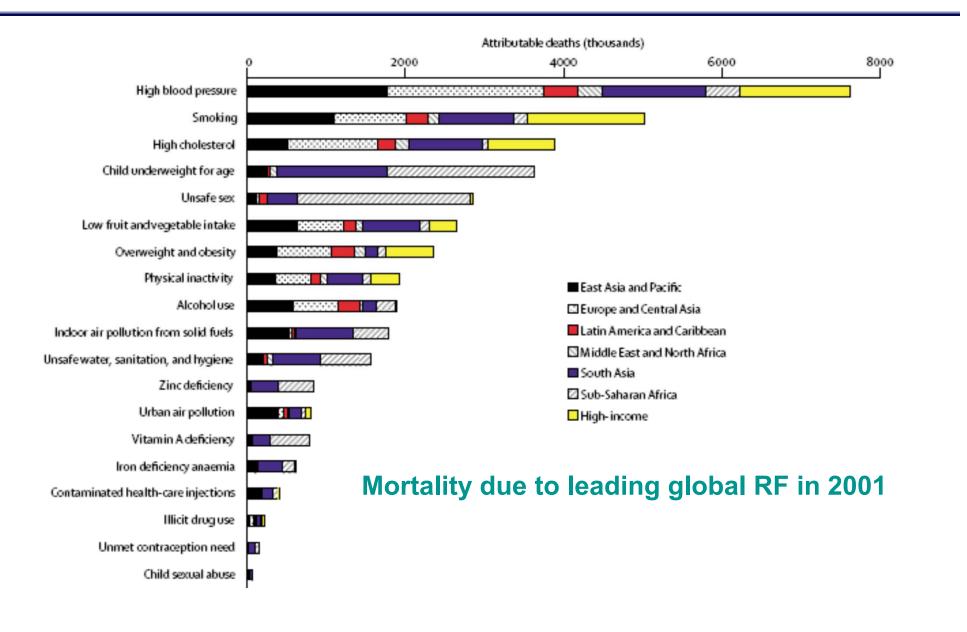
Why hypertension?

Hypertension is a Highly Prevalent Disease

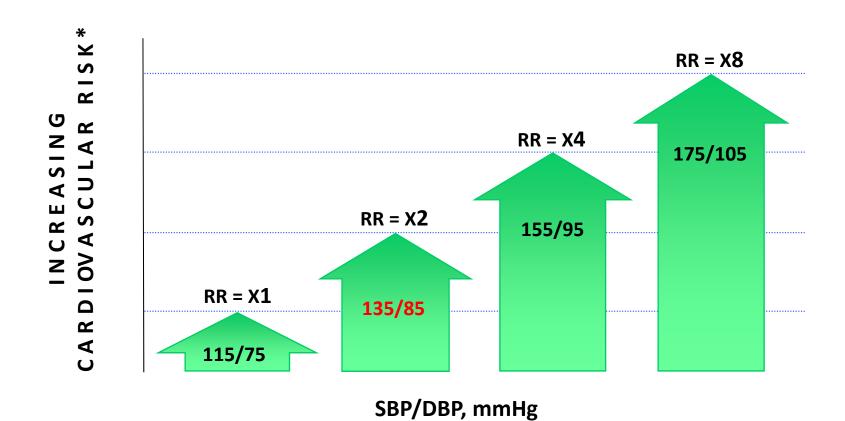
Hypertension affects approximately 1 billion people worldwide

Number of adults with hypertension is estimated to 1 60% from 2000 to 2025

Hypertension is No1 killer in the world



CV Mortality Risk Doubles With Each 20/10 mmHg Increase in BP

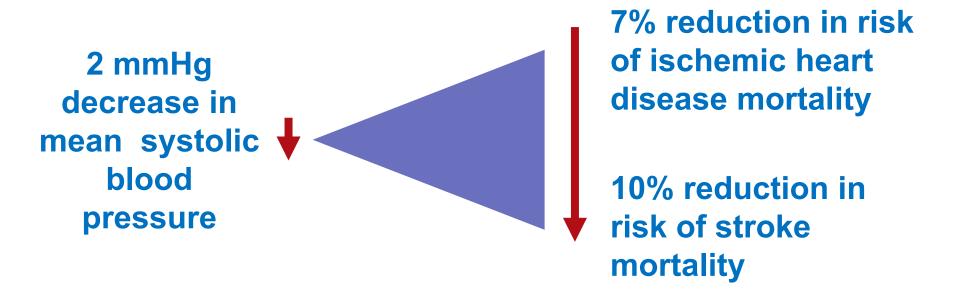


BP=blood pressure.

*Individuals aged 40-69 years (N=1 million).

Lewington S et al. Lancet. 2002;60:1903-1913.

Blood Pressure Reduction of 2 mmHg Decreases the Risk of Cardiovascular Events by 7–10%



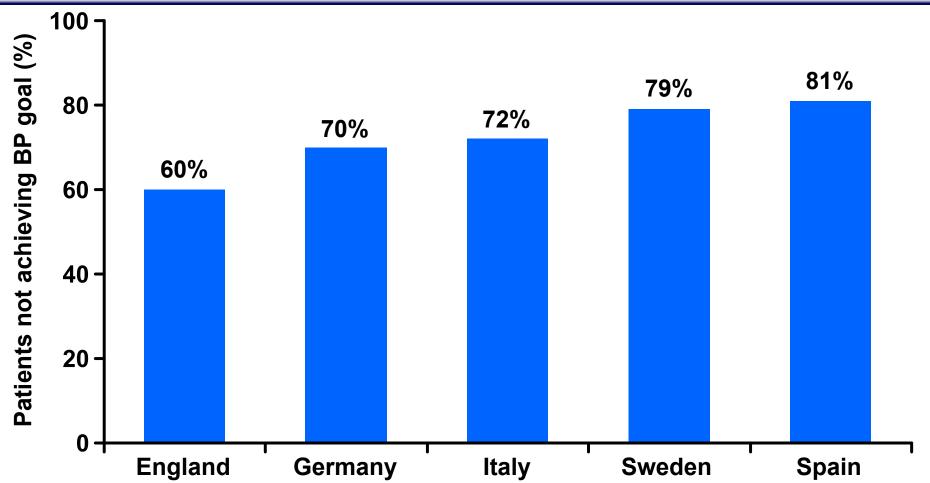
- Meta-analysis of 61 prospective, observational studies
- 1 million adults
- 12.7 million person-years

ESH–ESC and JNC 7 Guidelines Recommendations for BP Goals

	JNC 7 ¹	ESH-ESC ²	
Type of hypertension	BP goal (mmHg)	BP goal (mmHg)	
Uncomplicated	<140/90	130–139/80–85	
Complicated			
Diabetes mellitus	<130/80	130–139/80–85	
Kidney disease	<130/80*	130–139/80–85	
Other high risk (stroke, myocardial infarction)	<130/80	130–139/80–85	

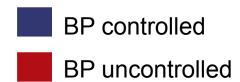
BP = blood pressure; ESH = European Society of Hypertension; ESC = European Society of Cardiology;
JNC = Joint National Committee
*Lower if proteinuria is >1 g/day

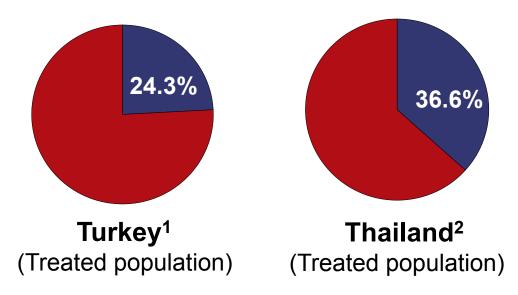
But, Hypertension Control Rate in Real World

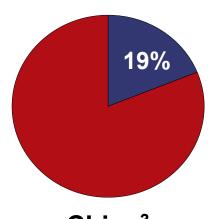


*Treated for hypertension; #BP goal <140/90 mmHg BP = blood pressure

BP Control Rates in Hypertensive Patients in Developing Economies





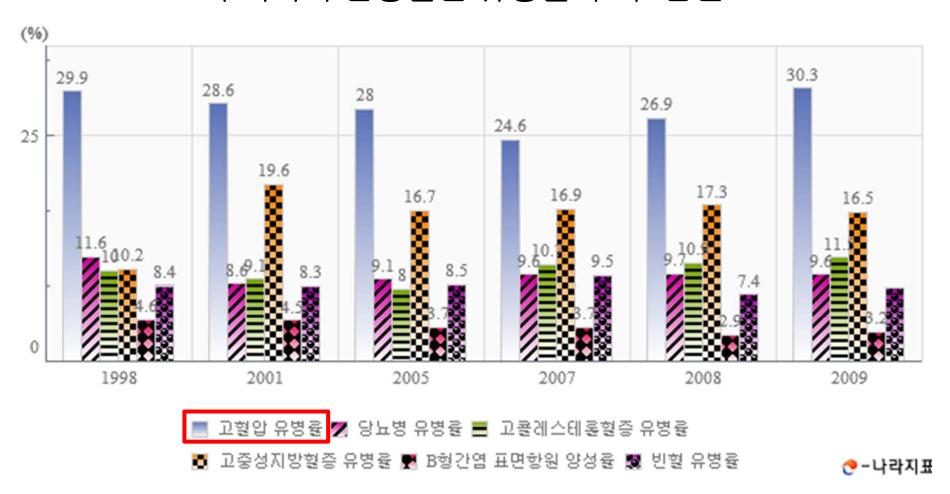


China³
(Population aware of their hypertension)

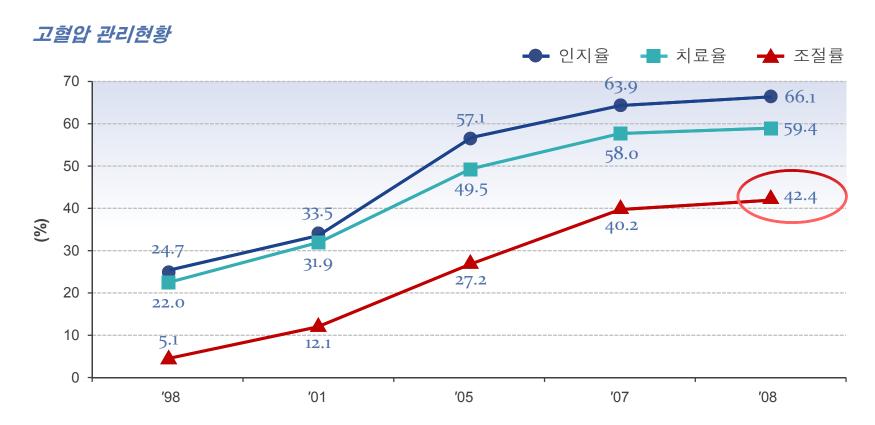
BP = blood pressure

What about in Korea?

우리나라 만성질환 유병률 추이: 검진



BP Control Rates in Hypertensive Patients in Korea



※인지율: 고혈압 유병자 중 의사로 부터 고혈압 진단을 받은 분율, 만 30세 이상

치료율: 고혈압 유병자 중 혈압강하제를 한 달에 20일 이상 복용한 분율, 만 30세 이상

조절률 (유병자 기준): 고혈압 유병자중 수축기 혈압 140 mmHg 미만이면서 이완기 혈압 90 mmHg 미만인 분율, 만 30세 이상

※ 2005년 고혈압추정인구 (2005년 추계인구 X 2005년 고혈압 유병률)로 연령표준화



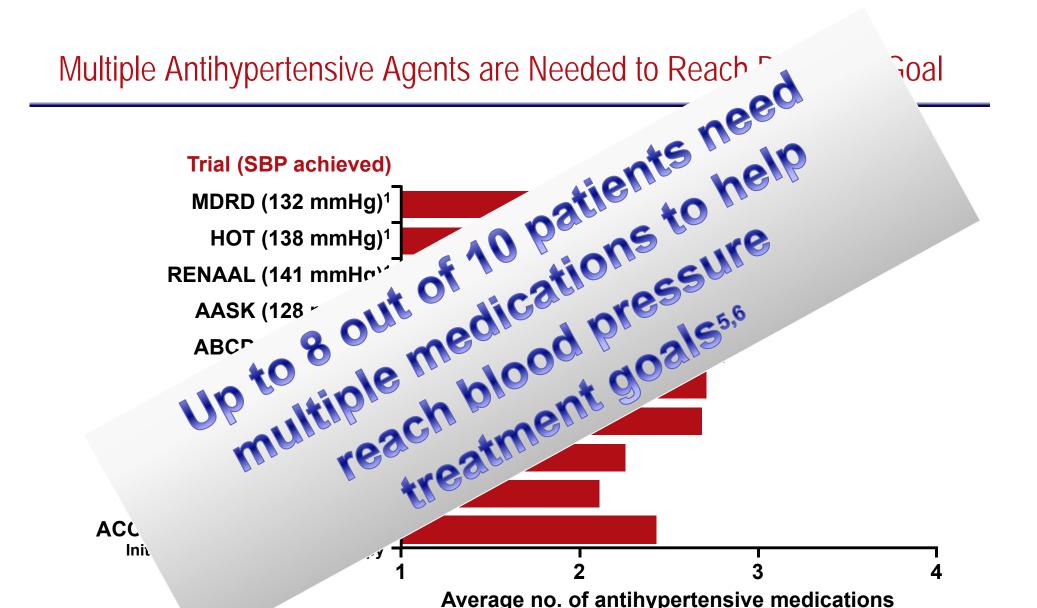


BP Control Rates in Hypertensive Patients in Korea



출처: 201- 국민건강통계, 국민건강영양조사 제 5기 (2010_ 자료

Why combinations therapy?



¹Bakris, et al. Am J Med 2004;116(5A):30S–8; ²Dahlöf, et al. Lancet 2005;366:895–906 ³Jamerson, et al. Blood Press 2007;16:80–6; ⁴Jamerson, et al. N Engl J Med 2008;359:2417–2, ⁵Dahlof et al. Lancet 2005;366:895–906,⁶Pepine et al. JAMA 2003;290:2805–16

Limitations of Agents with a Single Mechanism of Action

- Materson et al. observed that antihypertensive agents with a single mechanism of action were inadequate to achieve a diastolic BP <95 mmHg in 40–60% of hypertensive patients¹
- Because hypertension is a multi-factorial disease, in most cases at least two antihypertensive agents are needed for patients to achieve BP goal²
- As an estimate, one-third of patients with hypertension require 2 drugs to achieve BP control* and one-third of patients will require 3 or more antihypertensive agents to achieve BP control³

Adding an Antihypertensive Agent is More Effective Than Titrating

'The extra blood pressure reduction from combining drugs from 2 different classes is approximately 5 times greater than doubling the dose of 1 drug'

Conclusions from a meta-analysis comparing combination antihypertensive therapy with monotherapy in over 11,000 patients from 42 trials

Combination Therapy: Why?

- Hypertension is heterogeneous in its response to treatment and a combination of two drugs will increase the likelihood of response by multiple mechanism.
- There may be enhancement of each drugs antihypertensive effect which may be synergistic rather than simply additive.
- By keeping both drugs at low dose the incidence of side effect from each may be minimized.
- **Improving Drug Compliance**

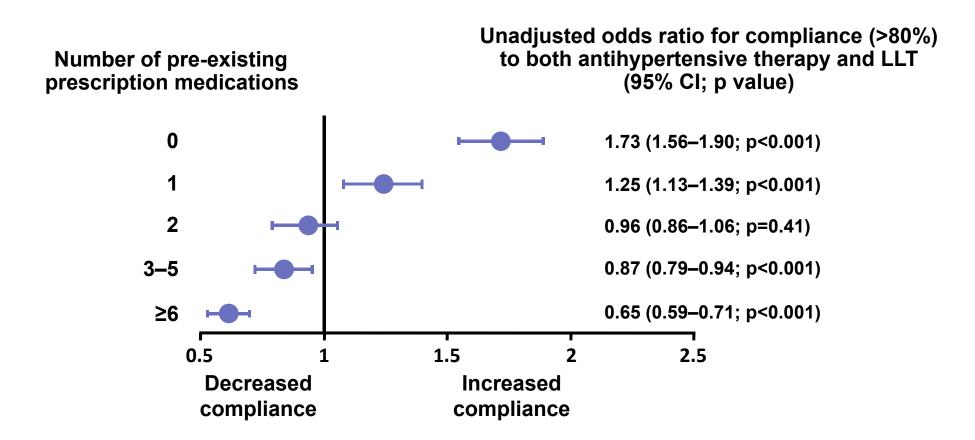
Current Guidelines Recommend Initiating Combination Therapy Early in Patients with Stage 2 Hypertension or High Cardiovascular Risk

- JNC 7 guidelines recommend the consideration of initial therapy with two antihypertensive drugs when BP is more than 20/10 mmHg above goal¹
- ESH/ESC guidelines state²:

'The combination of two antihypertensive drugs may offer advantages also for treatment initiation, particularly in patients at high cardiovascular risk in which early BP control may be desirable.'

Why Single-pill Combinations?

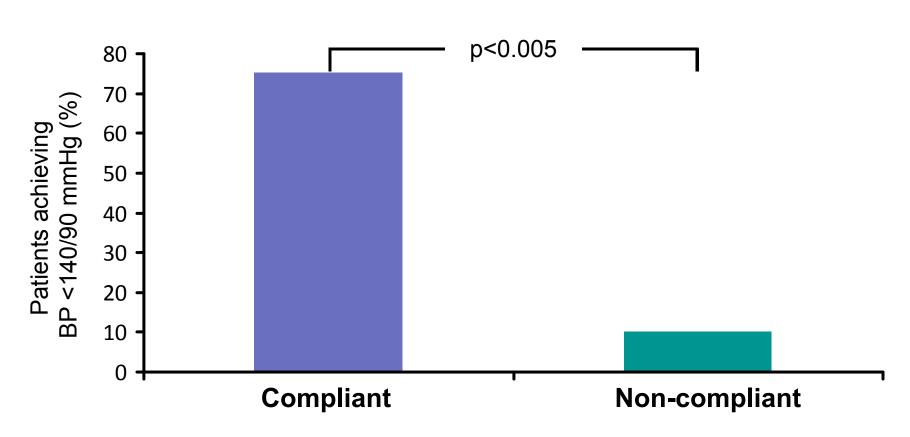
Compliance Decreases as the Number of Medications Increases



Retrospective cohort study of MCO population. N=8,406 patients with hypertension who added antihypertensive therapy and LLT to existing prescription medications within a 90-day period. Compliance to concomitant therapy: sufficient antihypertensive and LL prescription medications to cover ≥80% of days per 91-day period CI=confidence interval; LLT = lipid-lowering therapy

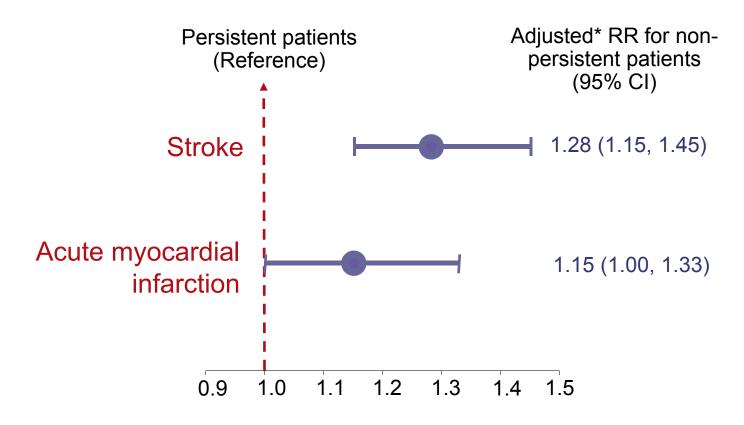
Compliance with Antihypertensive Therapy Results in More Patients Achieving Blood Pressure (BP) Goal (<140/90 mmHg)

Observational, cross-sectional study (n=1,000)



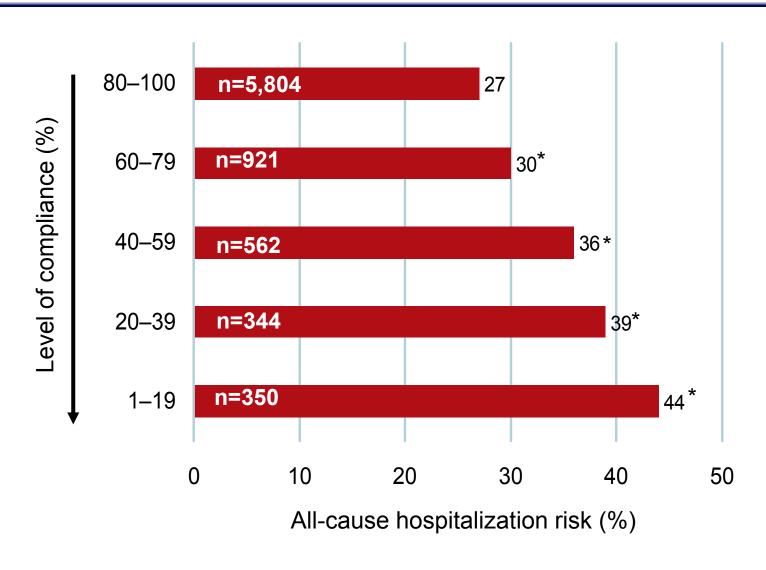
Non-persistence with Antihypertensive Therapy is Associated with an Increased Risk of Myocardial Infarction and Stroke

Data based on 77,193 new users of antihypertensive treatment identified in the PHARMO record linkage system

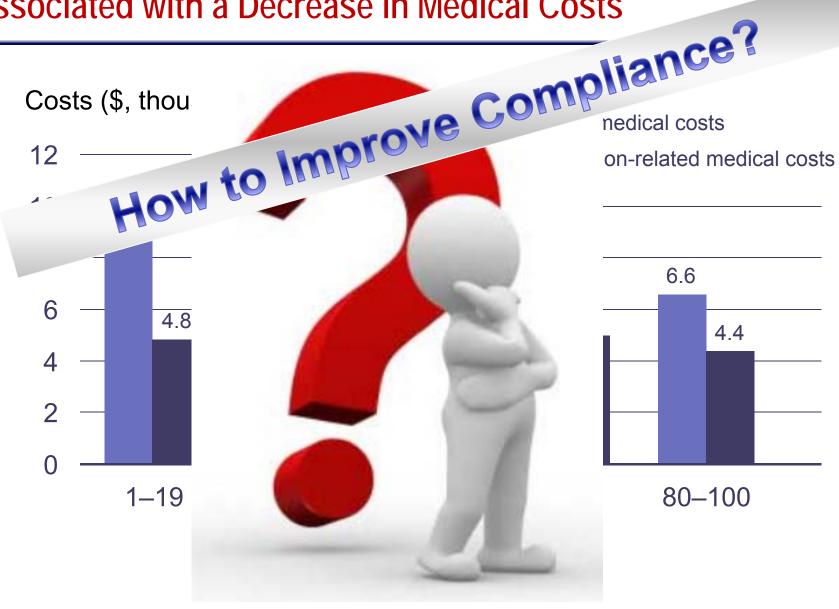


^{*}Adjusted for gender, age, type of prescriber, use of cardiovascular co-medication, initial antihypertensive therapy, number of different antihypertensive classes during the first 2 years of therapy

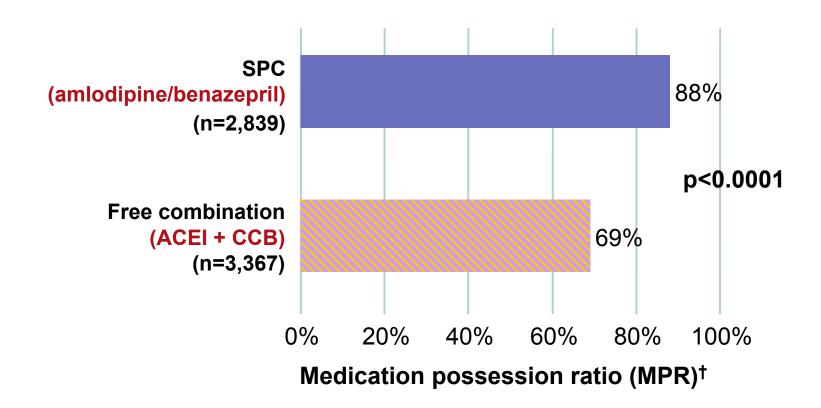
Better Compliance with Antihypertensive Drugs is Associated with a Lower Risk of Hospitalization



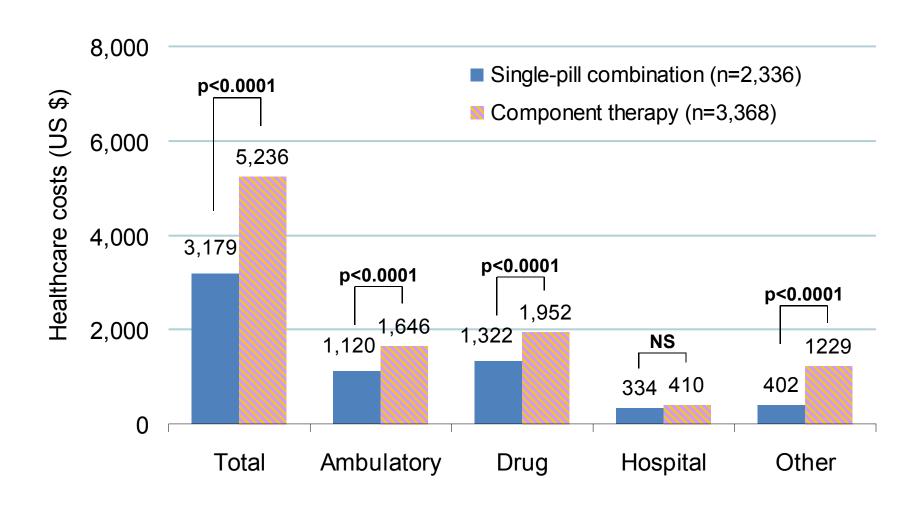
Better Compliance with Antihypertensive Therapy is Associated with a Decrease in Medical Costs



Improved Compliance with Single-pill Combination (SPC) Therapy Compared with Free-combination Therapy

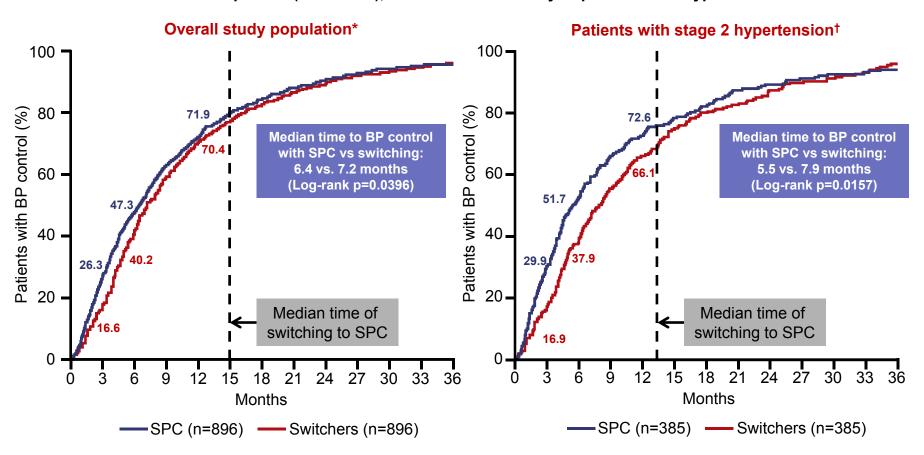


Patients Treated with Single-pill Combinations Use Less Resource



Initiating treatment with a single-pill combination (SPC) is associated with more rapid BP control vs switching to an SPC after initial monotherapy

Retrospective (real-world), matched-cohort study of patients with hypertension



SPC = patients initiated on SPC therapy for at least 60 days. Switchers = patients initiated on monotherapy for at least 60 days, subsequently switched to SPC therapy for at least 60 days.

*Mean blood pressure (BP) at baseline (overall population) = 153/88 mmHg; †SBP ≥160/100 mmHg.

BP control = <140/90 mmHg, or <130/80 mmHg for patients with compelling indications.

SPCs = angiotensin-converting enzyme inhibitor (ACEI)/calcium channel blocker (CCB).

angiotensin receptor blocker (ARB)/CCB, ACEI/diuretic, ARB/diuretic

Initiating therapy with SPC is associated with improved BP control and lower risk of developing a CV event vs switching to combination therapy

- Retrospective (real-world), matched-cohort study (2,432 patients in each of the single-pill combination (SPC) and switcher/add-on cohorts); mean blood pressure (BP) at baseline in each study group: 149/83 mmHg
- More patients achieved BP control* in the SPC vs switcher/add-on cohort at months 3 (24.7% vs 20.4%), 6 (46.6% vs 42.4%, and 12 (72.0% vs 69.1%), resulting in a shorter median time to BP goal: 6.5 vs 7.0 months, respectively; log-rank p=0.0367

	No. of patients with event		Incidence rate (No. of patients with an event per 100 person-years)		Conditional Poisson [Ref: Switcher/Add-on]	
	SPC (n=2,432)	Switch (n=2,432)	SPC (n=2,432)	Switch (n=2,432)	IRR (95% CI)	p value
Acute MI	82	129	1.29	1.79	0.45 (0.32–0.64)	<0.0001
Stroke	357	426	6.14	6.53	0.85 (0.70–1.02)	0.0814
Hospitalization for HF	83	135	1.30	1.87	0.46 (0.33–0.64)	<0.0001
Overall	454	573	8.00	9.13	0.72 (0.61–0.84)	<0.0001
Overall (with death)	473	587	8.34	9.36	0.74 (0.63–0.86)	0.0001

IRR = incidence rate ratio of cardiovascular (CV) events (incidence rate of CV event [SPC cohort]/incidence rate of CV event [Switcher/Add-on cohort]. SPC or free combinations = angiotensin-converting enzyme inhibitor (ACEI)/calcium channel blocker (CCB), angiotensin receptor blocker (ARB)/CCB, ACEI/diuretic, ARB/diuretic.

^{*&}lt;140/90 mmHg, or <130/80 mmHg for patients with compelling indications. SPC = patients initiated on SPC therapy for at least 60 days. Switchers/add-on = patients initiated on monotherapy for at least 60 days, subsequently switched to combination therapy/added a second agent for at least 60 days. HF = heart failure; MI = myocardial infarction

European Guidelines now Recommend use of Single-pill Combination Therapy

■ 2009 European guidelines state:

'The **combination** of two antihypertensive drugs may offer advantages also for treatment initiation, particularly **in patients at high cardiovascular risk** in which early BP control may be desirable'

'Whenever possible, use of fixed dose (or single pill) combinations should be preferred, because simplification of treatment carries advantages for compliance to treatment'

Benefits of Single-pill Combinations

- Up to 8 out of 10 patients need multiple medications to help reach blood pressure (BP) treatment goals^{1,2}
- When combining antihypertensive agents, the use of single-pill combinations (SPCs) is supported by guidelines, due to compliance advantages, and could lead to improved efficacy, better outcomes and reduced overall costs³⁻⁵
- A renin-angiotensin-aldosterone system (RAAS) blocker/calcium channel blocker (CCB) and RAAS blocker/diuretic represent rational and effective combinations, and are recommended by guidelines³
- SPC therapy with valsartan/hydrochlorothiazide (HCTZ) and with amlodipine/ valsartan are associated with powerful BP-lowering efficacy, 6-8 and the individual components/classes are supported by a wealth of outcomes evidence/use in clinical trials 1,9,10
- In the proportion of patients who require more than two agents, SPC therapy with valsartan/amlodipine/HCTZ provides superior BP reductions compared with dual therapy and is well tolerated¹¹

Why A+C Single-pill Combinations?

Optimal combination therapy

Table I Drug combinations in hypertension: recommendations

Preferred

ACEInhibitor/diuretic

ARB/diuretic

ACE-Inhibitor/CCB

ARB/CCB

Acceptable

Beta-blocker/diuretic

CCB (dihydropyridine)/beta-blocker

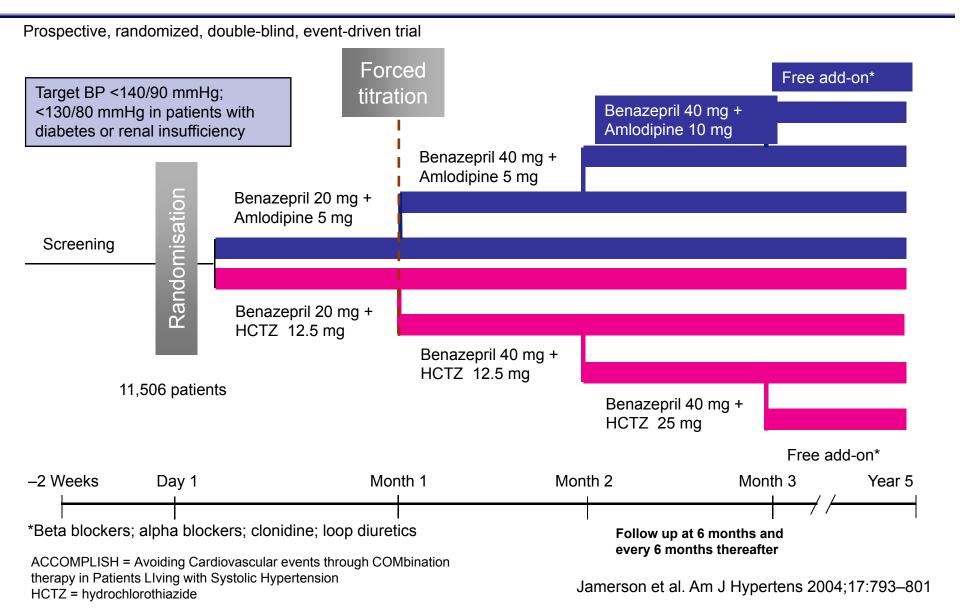
CCB/diuretic

Renin inhibitor/diuretic

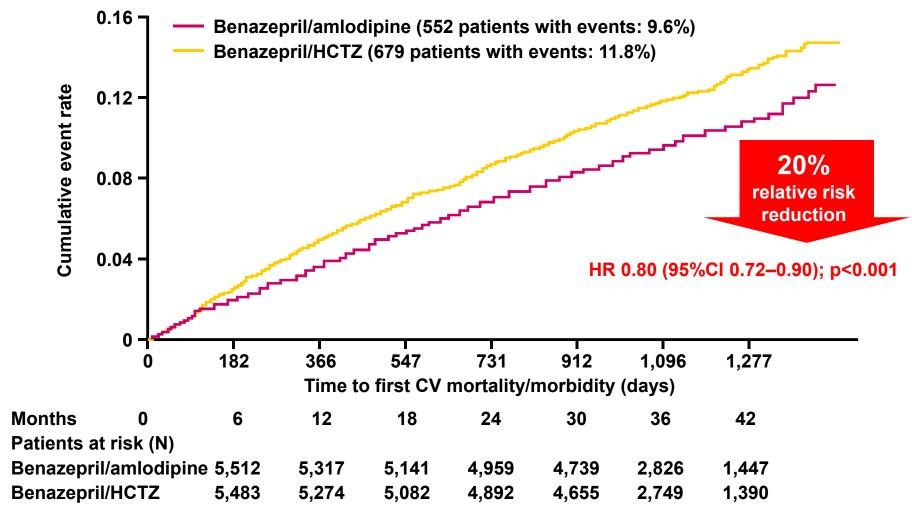
Renin inhibitor/CCB

Dihydopyridine CCB/non-dihydropyridine CCB

ACCOMPLISH: the First Outcomes Trial to Compare Two Single-pill Combination-based Therapies



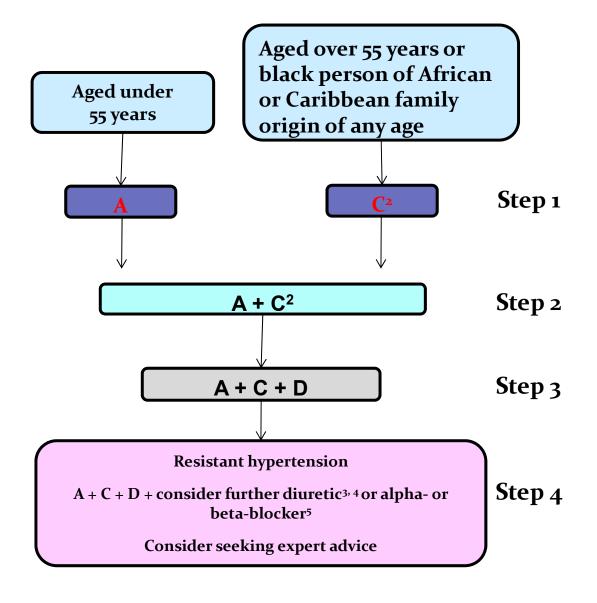
ACCOMPLISH: the First Outcomes Trial to Compare Two Single-pill Combination-based Therapies



CV = cardiovascular; HCTZ = hydrochlorothiazide; RAAS = renin-angiotensin-aldosterone system ACCOMPLISH = Avoiding Cardiovascular events through COMbination therapy in Patients Living with Systolic Hypertension

Jamerson et al. N Engl J Med 2008;359:2417–28

2011 NICE guideline



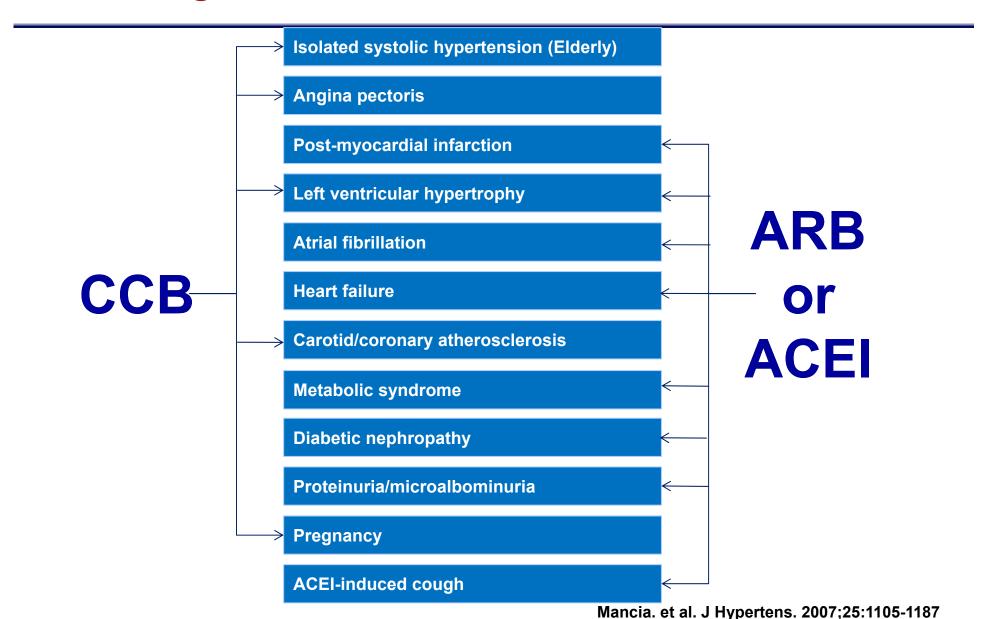
Summary of antihypertensive drug treatment

Key
A – ACE inhibitor or lowcost angiotensin II
receptor blocker (ARB)¹
C – Calcium-channel
blocker (CCB)
D – Thiazide-like diuretic





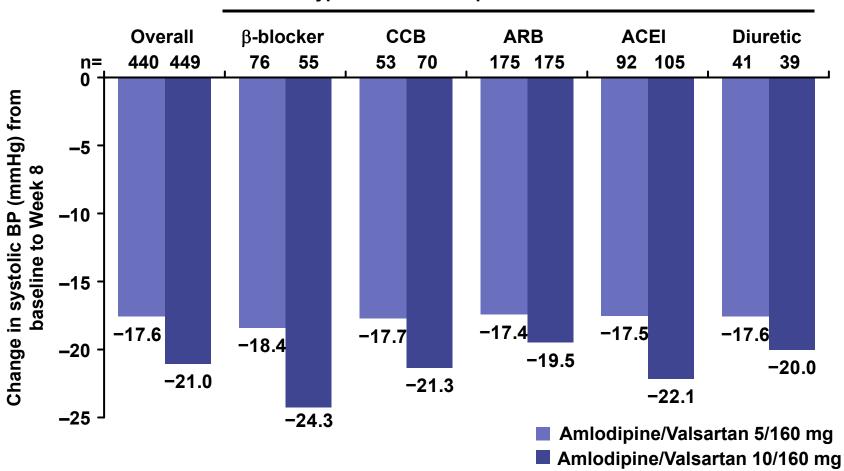
Conditions favoring the use of C and A According to the 2007 ESH/ESC recommendations.



Clinical Evidence with Amlodipine/Valsartan

Incremental BP Drops After Direct Switch to Amlodipine/Valsartan in Patients Previously Uncontrolled on Monotherapy

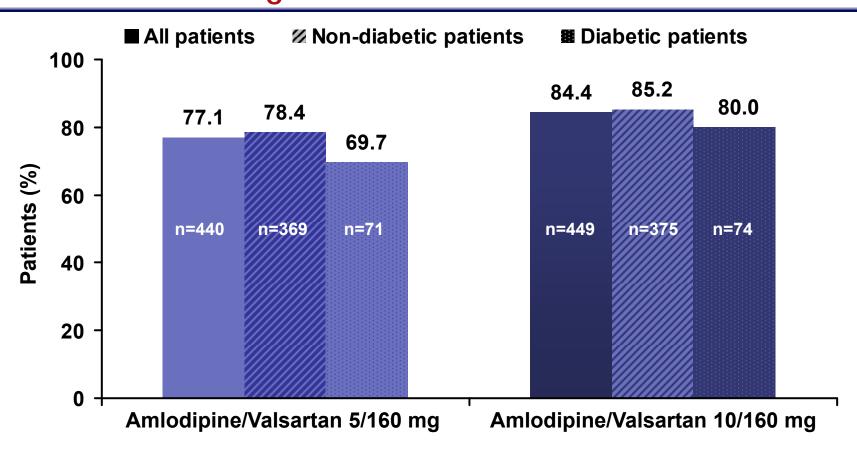




Baseline BP: 150/91 mmHg
Randomized, double-blind, multinational parallel-group, 16-week study

Allemann et al. J Clin Hypertens 2008;10:185-94

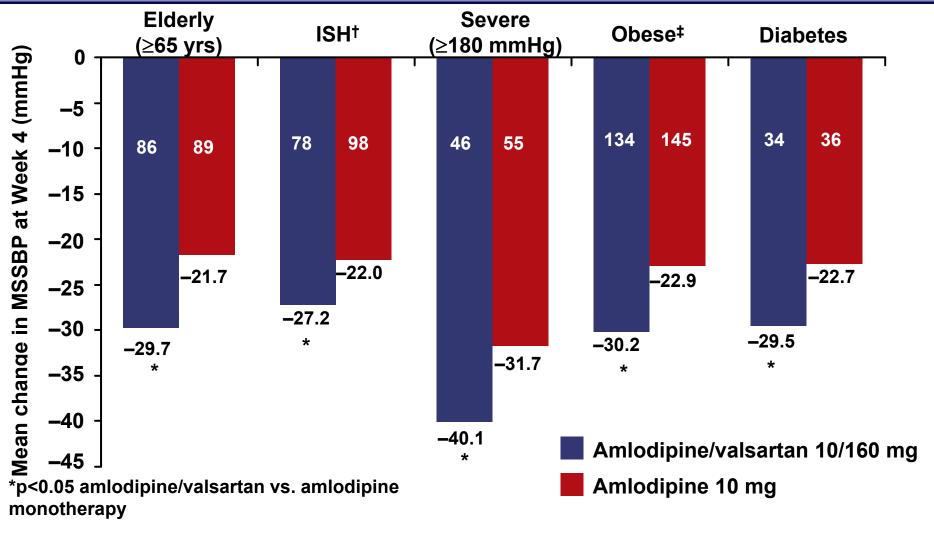
Amlodipine/Valsartan: Up to 9 Out of 10 Patients Reach BP Goal <140/90 mmHg



Diabetic patients with BP <130/80 mmHg at Week 8 were 47.0% and 49.2% for 5/160 mg and 10/160 mg doses, respectively

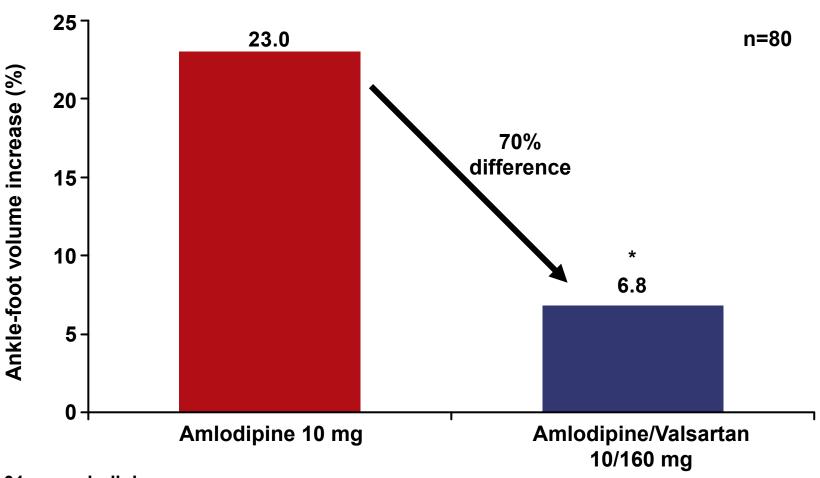
Data shown are at Week 8 No hydrochlorothiazide add-on was permitted until after Week 8 Randomized, double-blind, multinational, parallel-group, 16-week study

Amlodipine/Valsartan: Superior BP-lowering Efficacy versus Amlodipine Monotherapy Across Diverse Patient Populations



MSSBP = mean sitting systolic BP †ISH = isolated systolic hypertension (≥140 and <90 mmHg) ‡Obese defined as body mass index ≥30 kg/m²

Amlodipine/Valsartan Significantly Reduces Peripheral Edema versus Amlodipine Monotherapy



*p<0.01 vs. amlodipine Randomized, cross-over study in 80 patients

Fogari et al. J Hum Hypertens 2007;21:220-4

Symptomatic Hypotension Occurs at Very Low Frequency with Amlodipine/Valsartan

0.3% or fewer reports of symptomatic hypotension in elderly[†] patients

0.4% or fewer reports of symptomatic hypotension in non-elderly[‡] patients

Prespecified and post-hoc sub-group analysis of two double-blind, randomized, placebo-controlled studies
Data shown represent the incidence of reported symptomatic hypotension symptoms (adverse events related to low blood pressure, such as syncope, hypotension, orthostatic hypotension, postural dizziness, or lightheadedness)
In elderly patients the incidence of dizziness was 1.9%

†Elderly patients were ≥65 years of age.

[‡]Non-elderly patients were 18–64 years of age.

Exforge Asian Data

Efficacy and safety of a single-pill combination of amlodipine/valsartan in Asian hypertensive patients inadequately controlled with amlodipine monotherapy

Design

8 week, randomized, double-blind, double-dummy, active-controlled, parallel-group study conducted across 20 centres in Asia (12 in China, 5 in Korea, 3 in Singapore)

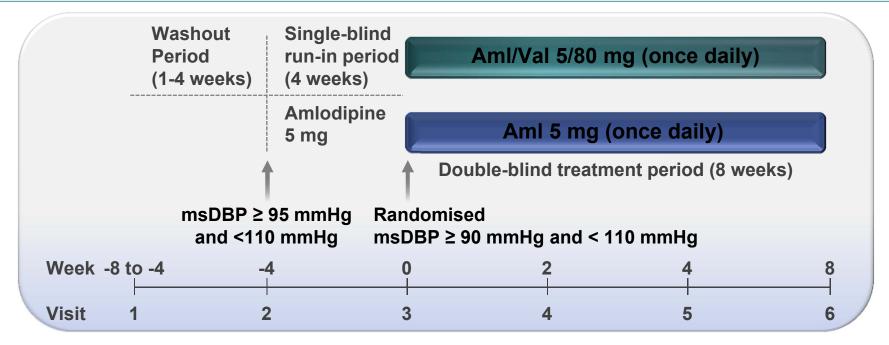
Objective: To assess the efficacy and safety of SPC of Aml/Val vs. Aml in Asian

Population: Asian(18~85years) with mild-to-moderate essential hypertension

(mean sitting DBP ≥ 95 mmHg and < 110 mmHg)

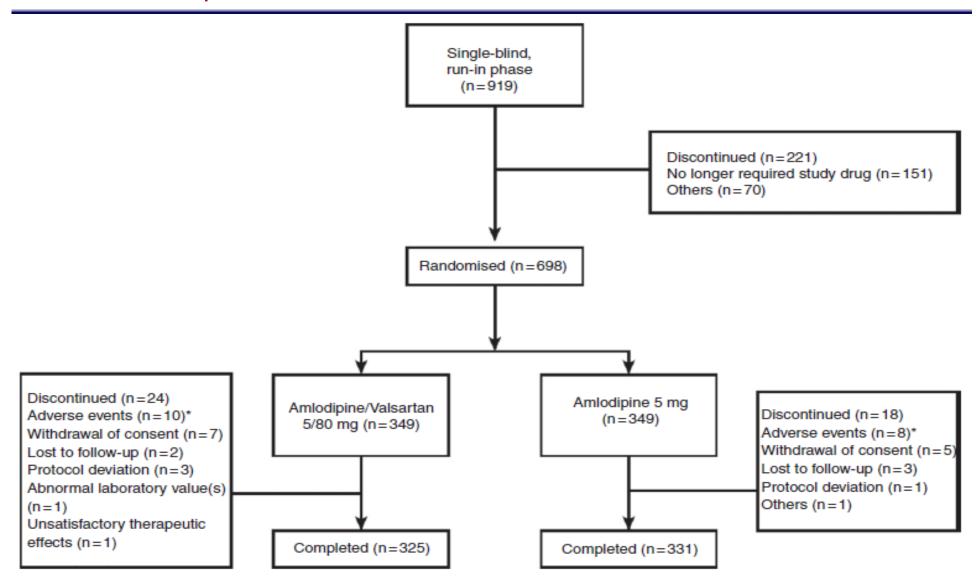
Endpoint: Change in msDBP, msSBP from baseline to week 8 endpoint

BP control rate (5140/90 mmHg) at week 8 endpoint.



Study design. Aml, amlodipine; Val, valsartan; msDBP, mean sitting diastolic blood pressure.

Patient Disposition



^{*} All adverse events (including SAE)

Efficacy Outcomes

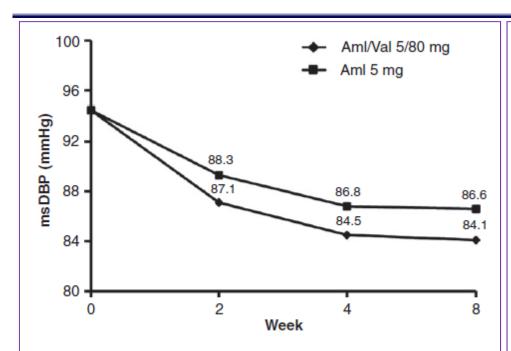


Figure 3. Mean sitting diastolic blood pressure (msDBP) by treatment and week (Full-set analysis population). p < 0.0001 for both the treatment groups at week 4 and at week 8. Aml, amlodipine; Val, valsartan; msDBP, mean sitting diastolic blood pressure.

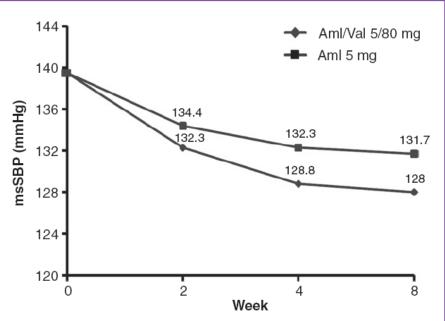


Figure 4. Mean sitting systolic blood pressure (msSBP) by treatment and week (full-set analysis population). p < 0.0001 for both the treatment groups at week 4 and at week 8. Aml, amlodipine; Val, valsartan; msSBP, mean sitting systolic blood pressure.

- The Benefit of combination therapy was observed as early as week 2 and sustained until week 8
- Response Rates: 79.3% vs. 66.8% (p<0.0001)</p>
- BP Control Rates: 69.2% vs. 57.6% (p=0.0013)

Safety

Table 4. Overall incidence of adverse events during the double-blind treatment period.

	Aml/Val 5/80 mg n=349 n (%)	Aml 5 mg n=349 n (%)
Any adverse event	88 (25.2)	86 (24.6)
Deaths	0 (0.0)	0 (0.0)
SAEs	4 (1.1)	2 (0.6)
AEs leading to discontinuation	10 (2.9)	7 (2.0)
Drug-related AE discontinuations	7 (2.0)	5 (1.4)
SAE discontinuation	0 (0.0)	1 (0.3)
$AEs \ge 2\%$		
Hyperlipidaemia	15 (4.3)	11 (3.2)
Dizziness	10 (2.9)	7 (2.0)
Abnormal hepatic function	8 (2.3)	5 (1.4)

Aml, amlodipine; Val, valsartan; AE, adverse event; SAE, serious adverse event.

- The overall incidence of AE s was similar in both the groups.
- The most frequent AE s were hyperlipidaemia and dizziness.

Conculusion

- Once-daily treatment with the single-pill combination of Aml/Val resulted in clinically and statistically significant additional BP reductions and greater BP control than Aml in Asian hypertensive patients inadequately controlled on Aml monotherapy
- Consistent with the previous findings in non-Asian cohorts, the combination was well-tolerated.

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